



780 N. Commercial Street, Manchester, NH 03101

Eversource Energy
P.O. Box 330
Manchester, NH 03105-0330
(603) 634-2701
Fax (603) 634-2511

Christopher J. Goulding
Manager, NH Revenue Requirements

E-Mail: Christopher.goulding@eversource.com

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NHPLIC 14JAN'19PM4:02

Debra A. Howland
Executive Director
New Hampshire Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, NH 03301

Re: 4th Quarter 2018 Customer Migration Report

Dear Ms. Howland:

In its Order No. 24,714 – Order Approving Energy Service Rate in Docket DE 06-125, the Commission directed PSNH d/b/a Eversource Energy to provide monthly data regarding the migration of its customers to the competitive market on a quarterly basis. Enclosed for filing with the Commission is a Customer Migration Report for the 4th quarter of 2018. This report is being filed electronically with one paper copy being sent to the Commission.

We would be pleased to respond to any questions the Commission may have on this report.

Very truly yours,

Christopher J. Goulding
Manager, NH Revenue Requirements

CJG:kd
Enclosure
cc: Service List (by electronic mail only)

Eversource Energy - New Hampshire
Migration of Customers To and From the Competitive Energy Supply Market
2018 Quarter 4 Report
to the New Hampshire Public Utilities Commission

| | Customers Receiving Energy Service From the Competitive Market | | | Retail Sales | | | |
|-------------------------|---|---|---|--|--|---|---|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | Number of Customers Not Billed for PSNH's Energy Service | Total Kilowatt-hours Delivered (KWH) | Estimated Demand at the Time of PSNH's System Peak Reported to the ISO-NE (KW) | Total Customers Taking Delivery Service | % of Customers Not Billed for PSNH's Energy Service as a % of Total Customers* Col (1) / Col (4) | Total KWH Delivered To All Customers (KWH) | %of Kilowatt-hours Not Billed for PSNH's Energy Service as a % of Total KWH Col (2) / Col (6) |
| <u>October</u> | | | | | | | |
| Residential | 98,404 | 54,563,873 | | 440,444 | 22.34% | 220,566,278 | 24.74% |
| Small C&I Rate G | 28,497 | 78,024,034 | | 76,285 | 37.36% | 129,071,042 | 60.45% |
| Medium C&I Rate GV | 1,205 | 119,402,345 | | 1,407 | 85.64% | 130,256,075 | 91.67% |
| Large C&I Rate LG | 108 | 95,228,005 | | 119 | 90.76% | 98,159,546 | 97.01% |
| Street Lighting | <u>401</u> | <u>736,527</u> | | <u>763</u> | <u>52.56%</u> | <u>1,176,095</u> | <u>62.62%</u> |
| Total | 128,615 | 347,954,784 | 655,220 | 519,018 | 24.78% | 579,229,036 | 60.07% |
| <u>November</u> | | | | | | | |
| Residential | 96,737 | 57,395,811 | | 438,902 | 22.04% | 237,434,650 | 24.17% |
| Small C&I Rate G | 28,172 | 76,177,134 | | 76,103 | 37.02% | 128,390,233 | 59.33% |
| Medium C&I Rate GV | 1,203 | 117,114,893 | | 1,392 | 86.42% | 127,286,118 | 92.01% |
| Large C&I Rate LG | 112 | 103,045,943 | | 123 | 91.06% | 105,874,642 | 97.33% |
| Street Lighting | <u>396</u> | <u>547,474</u> | | <u>769</u> | <u>51.50%</u> | <u>1,030,387</u> | <u>53.13%</u> |
| Total | 126,620 | 354,281,255 | 653,332 | 517,289 | 24.48% | 600,016,029 | 59.05% |
| <u>Decemeber</u> | | | | | | | |
| Residential | 96,113 | 69,929,913 | | 440,662 | 21.81% | 293,739,797 | 23.81% |
| Small C&I Rate G | 27,860 | 84,112,550 | | 76,187 | 36.57% | 147,955,609 | 56.85% |
| Medium C&I Rate GV | 1,178 | 130,876,092 | | 1,396 | 84.38% | 143,140,164 | 91.43% |
| Large C&I Rate LG | 109 | 95,904,510 | | 120 | 90.83% | 98,781,447 | 97.09% |
| Street Lighting | <u>400</u> | <u>759,909</u> | | <u>776</u> | <u>51.55%</u> | <u>1,335,329</u> | <u>56.91%</u> |
| Total | 125,660 | 381,582,974 | 652,269 | 519,141 | 24.21% | 684,952,346 | 55.71% |

**Total Customers" refers to all customers taking Delivery Service.